



**THE HONGKONG AND SHANGHAI HOTELS, LIMITED**  
**香港上海大酒店有限公司**  
*(Incorporated in Hong Kong with limited liability)*  
 (Stock Code: 00045)

**Unaudited Operating Statistics – First Quarter of 2022**

The unaudited quarterly operating statistics of The Hongkong and Shanghai Hotels, Limited (the “Company”) for 2022 and 2021 are as follows:

**THE PENINSULA HOTELS**

RevPAR (HK\$) *	2022				2021			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Hong Kong	<b>380</b>				791	937	1,378	1,308
Other Asia	<b>580</b>				506	944	956	975
USA and Europe	<b>3,055</b>				1,066	2,215	3,874	4,396

Average Room Rate (HK\$)	2022				2021			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Hong Kong	<b>4,127</b>				2,642	3,283	3,116	3,719
Other Asia	<b>2,537</b>				2,549	2,922	3,389	2,869
USA and Europe	<b>6,833</b>				4,784	5,737	6,710	7,060

Occupancy Rate (%) *	Number of Rooms (as at 31 Mar 2022)	2022				2021			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Hong Kong	300	<b>9</b>				30	29	44	35
Other Asia	1,500	<b>23</b>				20	32	28	34
USA and Europe	967	<b>45</b>				22	39	58	62

\* From mid/end of March 2020, the Peninsula hotels in New York (reopened in June 2021), Paris (reopened in March 2021) and Bangkok (reopened in November 2020, closed again in April 2021 and reopened in November 2021) were temporarily closed due to public health concerns, government advisories, travel bans and community lockdowns as a result of the COVID-19 coronavirus. RevPAR and occupancy rates of these hotels have been adjusted to reflect the reduction in room inventory during the closure periods.

## LEASING

Average Monthly Rent per square foot leased (HK\$)	2022				2021			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Residential	46				50	49	48	47
Shopping Arcades	139				140	140	138	149
Office	66				68	61	63	67

Occupancy Rate (%)	2022				2021			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Residential	83				81	80	78	81
Shopping Arcades	93				89	89	91	93
Office	97				98	93	98	98

### Note for All Operations:

- All amounts are expressed in HK\$

### Notes for The Peninsula Hotels:

- Number of rooms is the total number of guestrooms in a hotel, whether available for sale or not. Rooms available for sale is the total room inventory less rooms unavailable for an extended period of time and / or permanent house use rooms
- RevPAR is the total rooms revenue / rooms available for sale
- Average Room Rate is the total rooms revenue / number of rooms sold
- Occupancy Rate is the number of rooms sold / rooms available for sale
- RevPAR, average room rates and occupancy rates are weighted averages for the hotels in each grouping
- The Peninsula Hotels are located in:
 

Hong Kong:	Hong Kong
Other Asia:	Shanghai, Beijing, Tokyo, Bangkok and Manila
USA and Europe:	New York, Chicago, Beverly Hills and Paris

### Notes for Leasing:

- Average Monthly Rent per square foot leased is the total rental income / area leased
- Occupancy Rate is the area leased / area available for lease
- Average monthly rent per square foot leased are weighted averages based on the area leased in each grouping and occupancy rates are weighted averages based on the area available in each grouping
- The Group's most significant shopping arcades are located in The Peninsula Hotels in Hong Kong, Shanghai, Beijing, New York, as well as The Repulse Bay Complex and The Peak Tower
- The operating statistics do not include information for operations whose results are not material in the Group context: The Landmark, Vietnam; The Peninsula Residences, Shanghai; and 21 avenue Kléber, Paris