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**THE HONGKONG AND SHANGHAI HOTELS, LIMITED**  
**香港上海大酒店有限公司**  
*(Incorporated in Hong Kong with limited liability)*  
 (Stock Code: 00045)

**Unaudited Operating Statistics – Third Quarter of 2022**

The unaudited quarterly operating statistics of The Hongkong and Shanghai Hotels, Limited (the “Company”) for 2022 and 2021 are as follows:

**THE PENINSULA HOTELS**

| RevPAR (HK\$) * | 2022  |       |              |    | 2021  |       |       |       |
|-----------------|-------|-------|--------------|----|-------|-------|-------|-------|
|                 | Q1    | Q2    | Q3           | Q4 | Q1    | Q2    | Q3    | Q4    |
| Hong Kong       | 380   | 729   | <b>1,023</b> |    | 791   | 937   | 1,378 | 1,308 |
| Other Asia      | 580   | 589   | <b>895</b>   |    | 506   | 944   | 956   | 975   |
| USA and Europe  | 3,055 | 4,974 | <b>5,118</b> |    | 1,066 | 2,215 | 3,874 | 4,396 |

| Average Room Rate (HK\$) | 2022  |       |              |    | 2021  |       |       |       |
|--------------------------|-------|-------|--------------|----|-------|-------|-------|-------|
|                          | Q1    | Q2    | Q3           | Q4 | Q1    | Q2    | Q3    | Q4    |
| Hong Kong                | 4,127 | 3,013 | <b>3,649</b> |    | 2,642 | 3,283 | 3,116 | 3,719 |
| Other Asia               | 2,537 | 1,908 | <b>2,071</b> |    | 2,549 | 2,922 | 3,389 | 2,869 |
| USA and Europe           | 6,833 | 7,988 | <b>8,164</b> |    | 4,784 | 5,737 | 6,710 | 7,060 |

| Occupancy Rate (%) * | Number of Rooms<br>(as at 30 Sep 2022) | 2022 |    |           |    | 2021 |    |    |    |
|----------------------|--|------|----|-----------|----|------|----|----|----|
|                      |  | Q1   | Q2 | Q3        | Q4 | Q1   | Q2 | Q3 | Q4 |
| Hong Kong            | 300                                    | 9    | 24 | <b>28</b> |    | 30   | 29 | 44 | 35 |
| Other Asia           | 1,500                                  | 23   | 31 | <b>43</b> |    | 20   | 32 | 28 | 34 |
| USA and Europe       | 967                                    | 45   | 62 | <b>63</b> |    | 22   | 39 | 58 | 62 |

\* From mid/end of March 2020, the Peninsula hotels in New York (reopened in June 2021), Paris (reopened in March 2021) and Bangkok (reopened in November 2020, closed again in April 2021 and reopened in November 2021) were temporarily closed due to public health concerns, government advisories, travel bans and community lockdowns as a result of the COVID-19 coronavirus. RevPAR and occupancy rates of these hotels have been adjusted to reflect the reduction in room inventory during the closure periods.

## LEASING

| Average Monthly Rent per square foot leased (HK\$) | 2022 |     |     |    | 2021 |     |     |     |
|--|------|-----|-----|----|------|-----|-----|-----|
|  | Q1   | Q2  | Q3  | Q4 | Q1   | Q2  | Q3  | Q4  |
| Residential  | 46   | 46  | 46  |    | 50   | 49  | 48  | 47  |
| Shopping Arcades                                   | 139  | 128 | 134 |    | 140  | 140 | 138 | 149 |
| Office   | 66   | 65  | 64  |    | 68   | 61  | 63  | 67  |

| Occupancy Rate (%) | 2022 |    |    |    | 2021 |    |    |    |
|--------------------|------|----|----|----|------|----|----|----|
|                    | Q1   | Q2 | Q3 | Q4 | Q1   | Q2 | Q3 | Q4 |
| Residential        | 83   | 81 | 74 |    | 81   | 80 | 78 | 81 |
| Shopping Arcades   | 93   | 92 | 93 |    | 89   | 89 | 91 | 93 |
| Office             | 97   | 95 | 91 |    | 98   | 93 | 98 | 98 |

### Note for All Operations:

1. All amounts are expressed in HK\$

### Notes for The Peninsula Hotels:

2. Number of rooms is the total number of guestrooms in a hotel, whether available for sale or not. Rooms available for sale is the total room inventory less rooms unavailable for an extended period of time and / or permanent house use rooms
3. RevPAR is the total rooms revenue / rooms available for sale
4. Average Room Rate is the total rooms revenue / number of rooms sold
5. Occupancy Rate is the number of rooms sold / rooms available for sale
6. RevPAR, average room rates and occupancy rates are weighted averages for the hotels in each grouping
7. The Peninsula Hotels are located in:
 

|                 |  |
|-----------------|--|
| Hong Kong:      | Hong Kong                                    |
| Other Asia:     | Shanghai, Beijing, Tokyo, Bangkok and Manila |
| USA and Europe: | New York, Chicago, Beverly Hills and Paris   |

### Notes for Leasing:

8. Average Monthly Rent per square foot leased is the total rental income / area leased
9. Occupancy Rate is the area leased / area available for lease
10. Average monthly rent per square foot leased are weighted averages based on the area leased in each grouping and occupancy rates are weighted averages based on the area available in each grouping
11. The Group's most significant shopping arcades are located in The Peninsula Hotels in Hong Kong, Shanghai, Beijing, New York, as well as The Repulse Bay Complex and The Peak Tower
12. The operating statistics do not include information for operations whose results are not material in the Group context: The Landmark, Vietnam; The Peninsula Residences, Shanghai; and 21 avenue Kléber, Paris

**Shareholders and potential investors of the Company are reminded that the above operating information has not been reviewed or audited by the Company's independent auditor. Shareholders and potential investors of the Company should therefore exercise caution when dealing in the securities of the Company.**

For and on behalf of the Board  
**The Hongkong and Shanghai Hotels, Limited**  
**Christobelle Liao**  
*Company Secretary*

Hong Kong, 4 November 2022

As at the date of this announcement, the Board of Directors of the Company comprises the following Directors:

*Non-Executive Chairman*  
The Hon. Sir Michael Kadoorie

*Non-Executive Deputy Chairman*  
Andrew Clifford Winawer Brandler

**Executive Directors**  
*Managing Director and Chief Executive Officer*  
Clement King Man Kwok

*Chief Operating Officer*  
Peter Camille Borer

*Chief Financial Officer*  
Christopher Shih Ming Ip

**Non-Executive Directors**  
William Elkin Mocatta  
John Andrew Harry Leigh  
Nicholas Timothy James Colfer  
James Lindsay Lewis  
Philip Lawrence Kadoorie

**Independent Non-Executive Directors**  
Dr the Hon. Sir David Kwok Po Li  
Patrick Blackwell Paul  
Pierre Roger Boppe  
Dr William Kwok Lun Fung  
Dr Rosanna Yick Ming Wong  
Dr Kim Lesley Winser  
Ada Koon Hang Tse