



THE HONGKONG AND SHANGHAI HOTELS, LIMITED  
香港上海大酒店有限公司

## 2015 Interim Results





THE HONGKONG AND SHANGHAI HOTELS, LIMITED  
香港上海大酒店有限公司

This presentation (“Presentation”) is made available by The Hongkong and Shanghai Hotels, Limited (“HSH”) for general purposes only. Nothing contained in this Presentation is intended to constitute a public offer under any legislation or an invitation or inducement to engage in any investment activity. No liability will be accepted for any loss or damage howsoever arising from or in reliance upon the contents of this Presentation. HSH makes no recommendation to buy, sell or otherwise deal in shares of HSH or in any other securities or investments whatsoever and you should neither rely nor act upon, directly or indirectly, any information contained in the Presentation as investment advice in respect of any such investment activity. Any person at any time considering in engaging in investment activity should seek appropriate professional, financial or other advice and not rely on the information contained in the Presentation.



# AGENDA

- **Interim Results Highlights**
- **The Peninsula Paris**
- **The Peninsula London**
- **Proposed Hotel Development in Istanbul**
- **The Peninsula Yangon**
- **Renovation Projects**
- **Outlook**



# 2015 INTERIM RESULTS HIGHLIGHTS

Profit attributable to shareholders increased by 6% to **HK\$477 million**

HK\$ million	2015	2014	Change
Turnover	2,690	2,718	(1%)
EBITDA	642	660	(3%)
EBITDA Margin	24%	24%	-
Non-Operating Items	236	166	42%
Taxation	(102)	(118)	(14%)
Profit Attributable to Shareholders	477	452	6%
EPS (HK cents)	31	30	3%
Underlying Profit	265	293	(10%)
Underlying EPS (HK cents)	17	19	(11%)
Interim Dividend per share (HK cents)	5	5	-



# 2015 INTERIM RESULTS HIGHLIGHTS

HK\$ million	2015	2014	Variance
<b>Revenue</b>			
Hotels	1,954	2,019	(3%)
Commercial Properties	459	437	5%
Clubs and Services	277	262	6%
	<b>2,690</b>	<b>2,718</b>	<b>(1%)</b>
<b>EBITDA</b>			
Hotels	317	344	(8%)
Commercial Properties	295	288	2%
Clubs and Services	30	28	7%
	<b>642</b>	<b>660</b>	<b>(3%)</b>



# 2015 INTERIM RESULTS HIGHLIGHTS

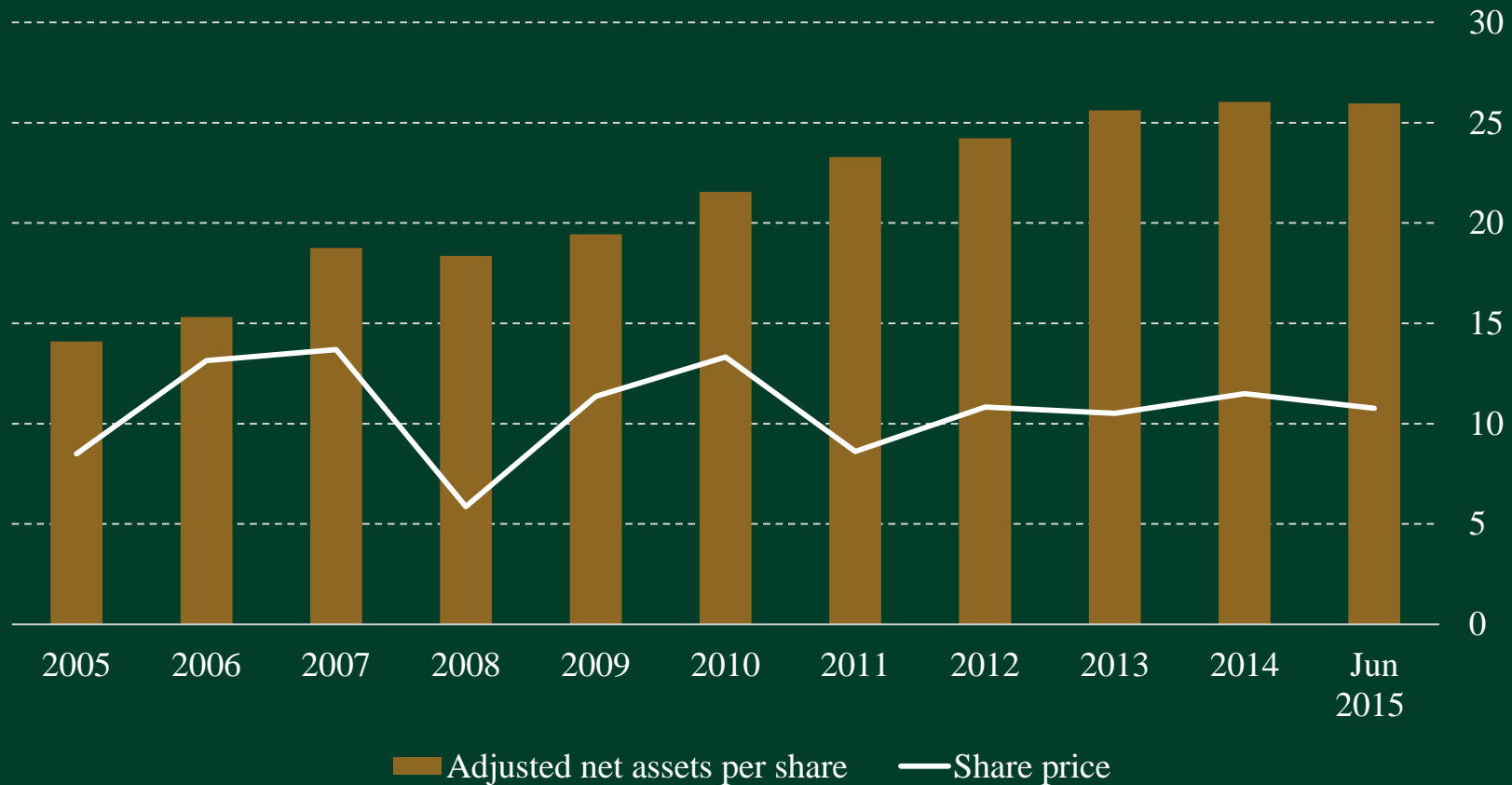
## CASH FLOW

HK\$ million	2015	2014
EBITDA	642	660
Net change in working capital and tax payment	(30)	(45)
Net cash generated from operating activities	612	615
Capital expenditures	(335)	(153)
Net cash inflow after CAPEX	277	462
Dividends and net financing charges	(103)	(89)
Loan to an associate	-	(123)
<b>Net cash inflow/(outflow) for the period</b>	<b>174</b>	<b>250</b>



# 2015 INTERIM RESULTS HIGHLIGHTS

## CONSISTENT GROWTH IN NET ASSET VALUE



# 2015 INTERIM RESULTS HIGHLIGHTS

## CONSOLIDATED FINANCIAL RATIOS

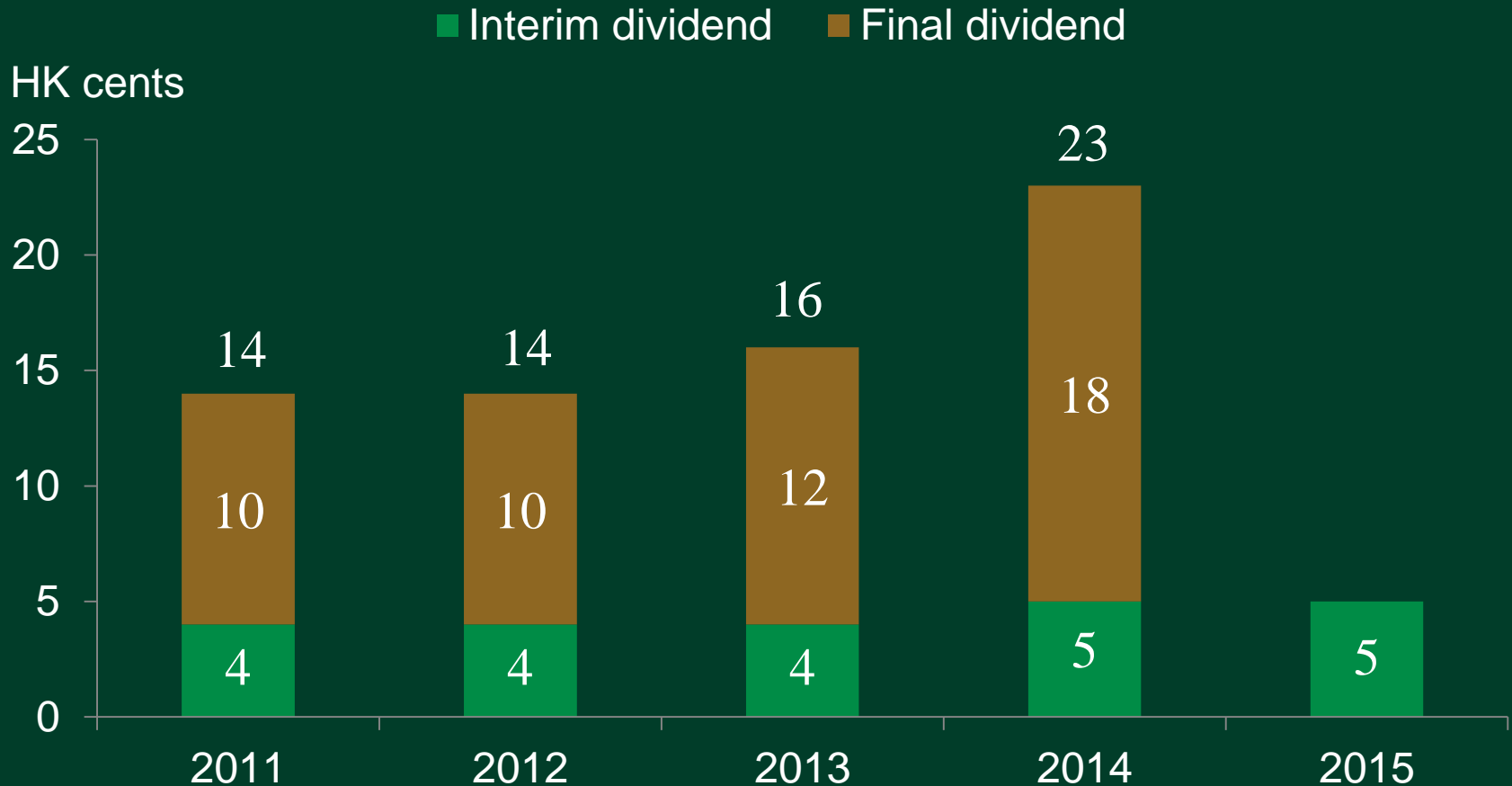
HK\$ million	30 Jun 2015	31 Dec 2014
Gross borrowings	5,443	5,481
Net borrowings	2,745	3,004
Net debt to EBITDA (annualised)(times)	2.1x	2.0x
Net gearing	7%	8%
Weighted average gross interest rate	2.3%	2.3%
Net interest cover (times)	11.8x	16.7x





# 2015 INTERIM RESULTS HIGHLIGHTS

## DIVIDEND PER SHARE



# THE PENINSULA PARIS GRAND OPENING



THE HONGKONG AND SHANGHAI HOTELS, LIMITED  
香港上海大酒店有限公司

# 1-5 GROSVENOR PLACE, LONDON



# THE PENINSULA LONDON



THE HONGKONG AND SHANGHAI HOTELS, LIMITED  
香港上海大酒店有限公司

# PROPOSED HOTEL DEVELOPMENT IN ISTANBUL



# THE PENINSULA YANGON



# THE PENINSULA CHICAGO RENOVATION



# THE PENINSULA BEIJING RENOVATION





# OUTLOOK

- **Our hotels remain well-placed in the markets in which they operate.**
- **The earnings at The Peninsula Beijing and The Peninsula Chicago will be affected in the remainder of the year by their renovation projects.**
- **Hong Kong remains the key source of income for us, from commercial and residential lettings as well as our hotel operations.**
- **With our long-term outlook and the exciting new projects we are developing, we remain positive about the future.**



# Q&A



THE HONGKONG AND SHANGHAI HOTELS, LIMITED  
香港上海大酒店有限公司